World Economic Growth
FocusEconomics consensus

-4  -3  -2  -1  0  1  2  3  4  5
annual percent change

2018  2019  2020  2021  2022

Vaccines will help despite the new virus strain.

Covid Currently Hospitalized
U.S.

per 100,000 population

3/1  4/1  5/1  6/1  7/1  8/1  9/1  10/1  11/1  12/1  1/1

Retail Sales
seasonally adjusted

$ billions

2018  2019  2020

Not great, but not too bad.

Housing Starts

Bill Conerly
U.S. Population Growth

Office Vacancy
national

Source: REIS

Federal Reserve Credit

S&P 500 Stock Prices
end of year

Bill Conerly’s consulting projects include market studies, competition analysis, corporate strategy. To discuss your needs, call 503-785-3485.
Portland Vacancy Rates

Office
Industri

source: Kidder Mathews

2018 2019 2020

percent

Seattle-Tacoma Vacancy Rates

Office
Industri

source: CBRE

2018 2019 2020

percent

Oregon Covid Vaccinations
doses delivered to state

used, 55,247
not yet used, 171,753

Need more urgency in both states.

Wash. Covid Vaccinations
doses delivered to state

used, 104,975
not yet used, 298,525

Bill Conerly gives speeches to management teams, trade associations, and customer groups. Email Bill@ConerlyConsulting.com
Consulting

**Thought Partner:** Nobody can tell you how to run your company, but someone can kick ideas around with you: how important is this issue, what are other companies doing about that challenge? Call Dr. Conerly to discuss how this program would work for you.

**Can you use this recession to expand your business?** Dr. Conerly has seen it done and can walk your team through possible avenues of growth. Call to start the conversation.

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**Speeches**

**Webinar:** Not a boring set of slides with dull narration, but an engaging and varied presentation of the latest economic forecast, with Dr. Conerly's well-known sense of humor, even on a dismal topic.

**Speeches:** Does your team want actionable ideas delivered with great stories and humor? Dr. Bill Conerly has given over 1300 presentations in 32 states and five countries, to rave reviews.

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**The Flexible Stance:**
*Thriving in a Boom/Bust Economy*

Visualize a baseball game. A fast runner is on first base, looking to steal second. The runner takes a lead, then plants himself in a flexible stance. He's ready to run in either direction: to second base if he gets a chance to steal, or back to first base if the pitcher tries to pick him off. Using that stance in business is the subject of Dr. Bill Conerly's latest book, *The Flexible Stance: Thriving in a Boom/Bust Economy.*

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**Free Resources**

**Forbes.com:** Dr. Conerly's current insights into the economy—and what business leaders should have on their to-do lists—appear on Forbes.com.

**Videos:** Dr. Conerly's YouTube channel has videos on business planning, leadership in today's tight labor market, examples of videos to promote events and clips from speeches. Go to YouTube.com and search for "Bill Conerly."

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