

COVID-19 Economic Impacts

China: lower growth rate, but still growing

Rest of world: slightly slower growth rate

U.S.: slightly slower growth rate

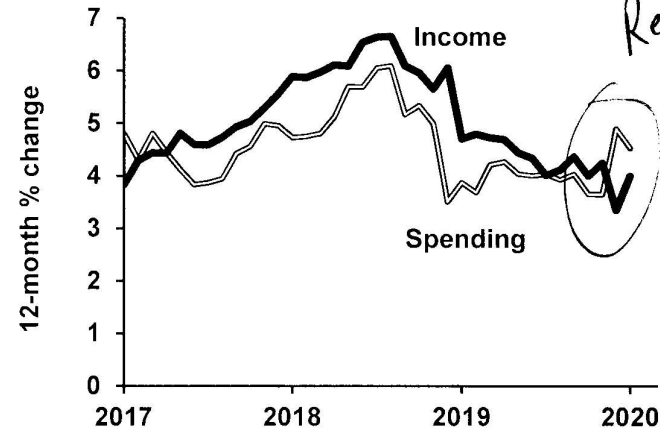
probably

Quarantine & other restrictions having greater impact than the disease itself.

Medical uncertainty: how long does epidemic last?

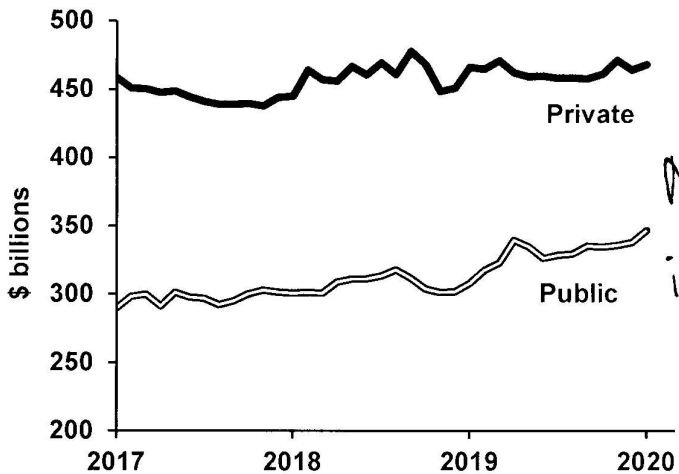
Don't Panic, but develop contingency plans

Income and Spending Growth



Recent gain in spending relative to income growth

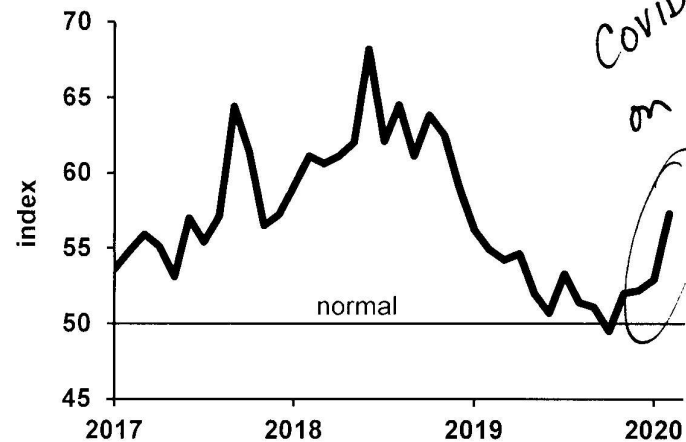
Non-residential Construction



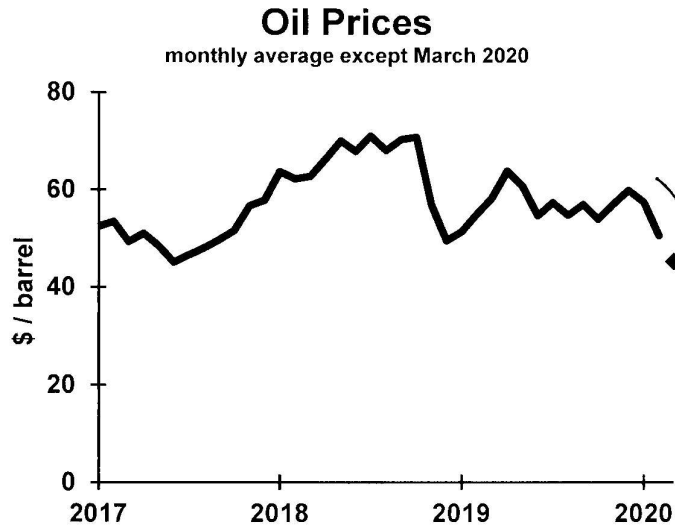
No big infrastructure spend.

Slow Deliveries to Factories

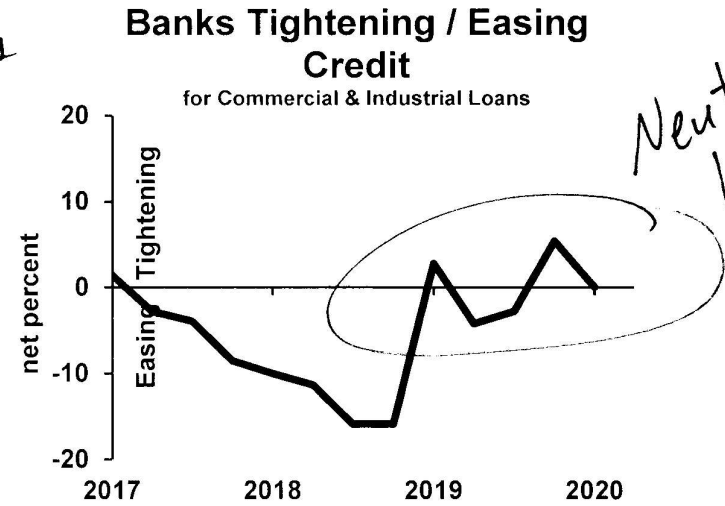
Institute for Supply Management



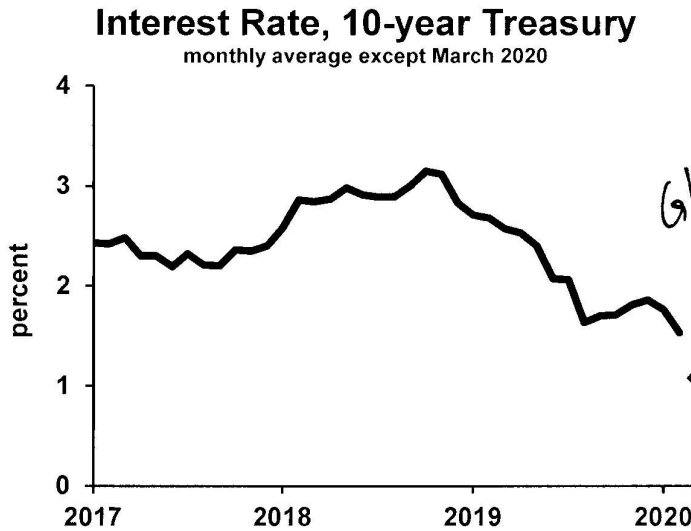
COVID-19 impact on supply chains



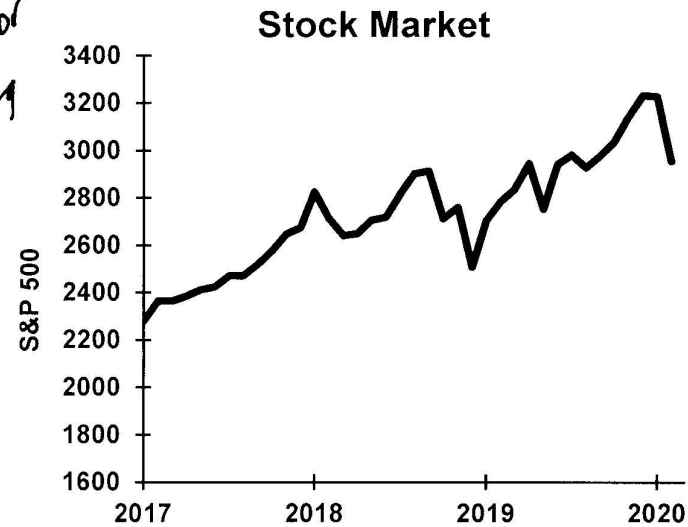
Global expectations of slower oil demand in the future



Neutral lately

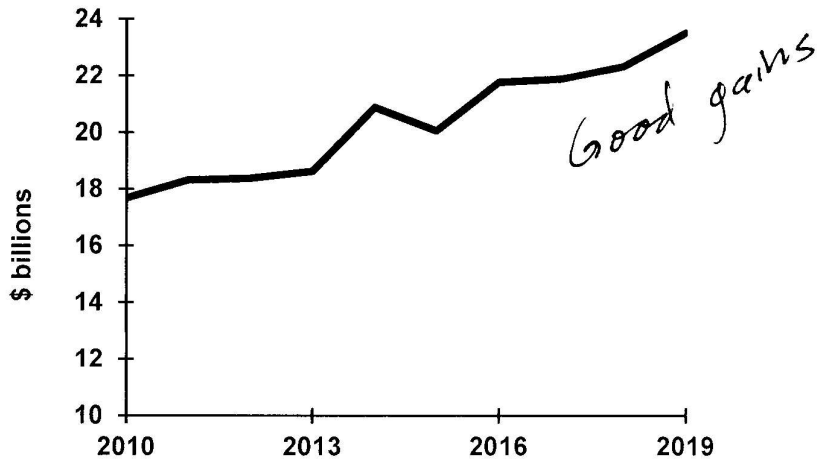


Global demand for credit falling relative to global supply of savings

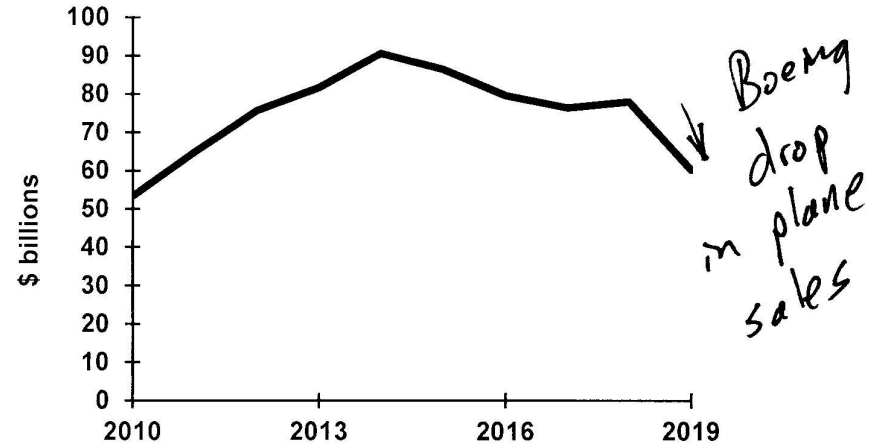


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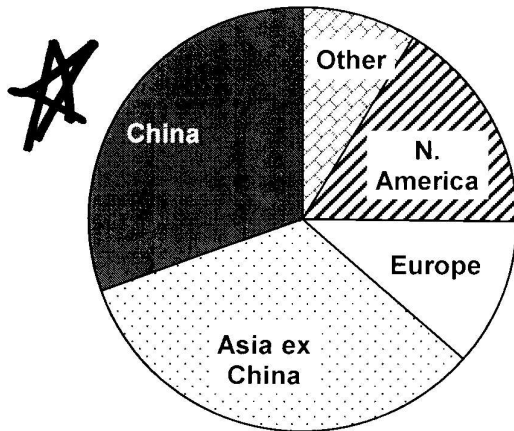
Oregon Exports



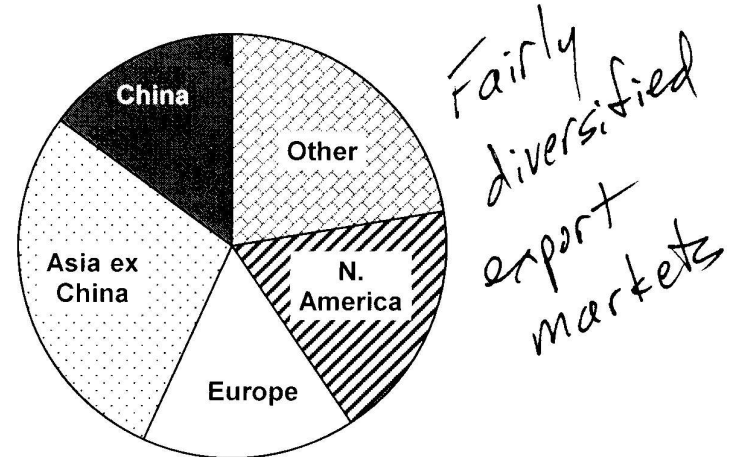
Washington Exports



Oregon Exports: 2019



Washington Exports: 2019



Consulting

Worried About COVID-19? Your team can develop its own business contingency plan with Dr. Conerly's help.

Ready to Grow?: Dr. Bill Conerly can coach your team on the challenges you'll face as you grow: capital needs, real estate, and especially labor.

Free Resources

Forbes.com: Dr. Conerly's current insights into the economy--and what business leaders should have on their to-do lists--appears on Forbes.com.

Data: Links to many data sources are at www.ConerlyConsulting.com/links.php

Newsletter: The Businomics® Newsletter contains charts with Dr. Bill Conerly's comments on the latest data. It's free and arrives monthly via email. Go to www.ConerlyConsulting.com/writing/newsletter/

Speeches

Speeches: Dr. Bill Conerly has given over 1400 presentations in 32 states and five countries. He's got actionable insights rather than abstract generalities, presented with lots of humor and stories.

Always: Dr. Bill Conerly has great content and great delivery--lots of humor and stories and actionable insights. Invite him the next time you want to provide value to your clients or ideas to your management team.

***The Flexible Stance:
Thriving in a Boom/Bust Economy***

Visualize a baseball game. A fast runner is on first base, looking to steal second. The runner takes a lead, then plants himself in a flexible stance. He's ready to run in either direction: to second base if he gets a chance to steal, or back to first base if the pitcher tries to pick him off. Using that stance in business is the subject of Dr. Bill Conerly's latest book, *The Flexible Stance: Thriving in a Boom/Bust Economy*.