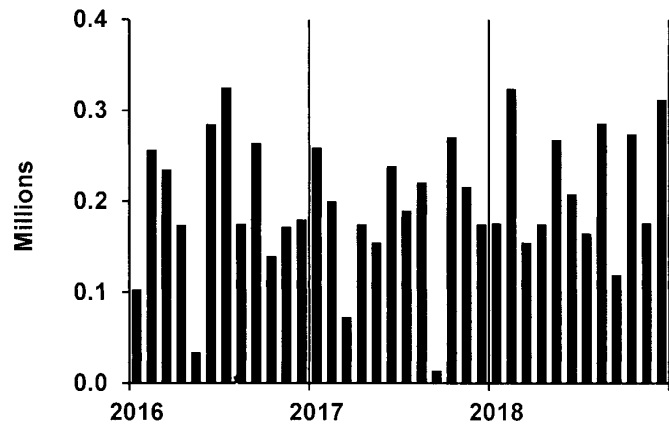


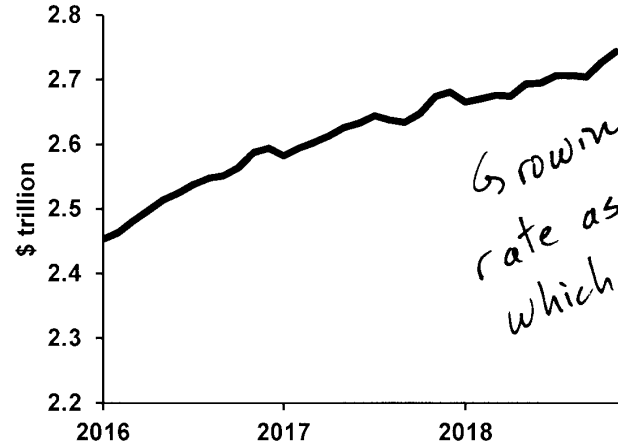
Net New Jobs



Another good month

Consumer Credit

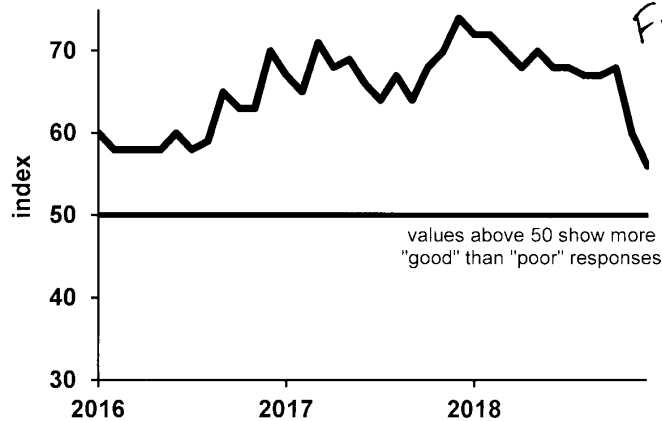
ex Student Loans



Growing at same rate as income, which is good.

Housing Market Index

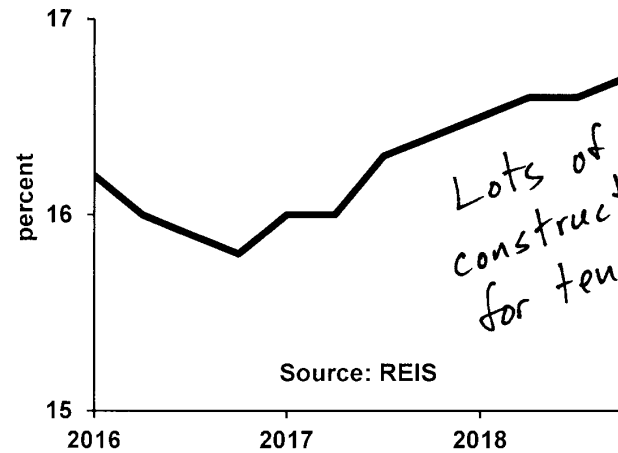
National Assn of Home Builders/Wells Fargo



From very optimistic to a little better than 50-50.

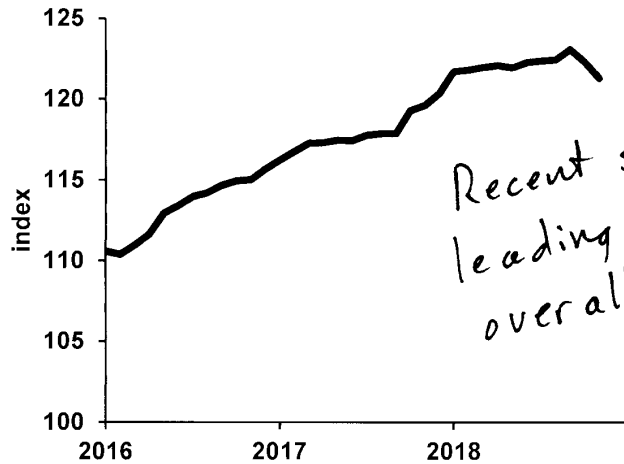
Office Vacancy

national



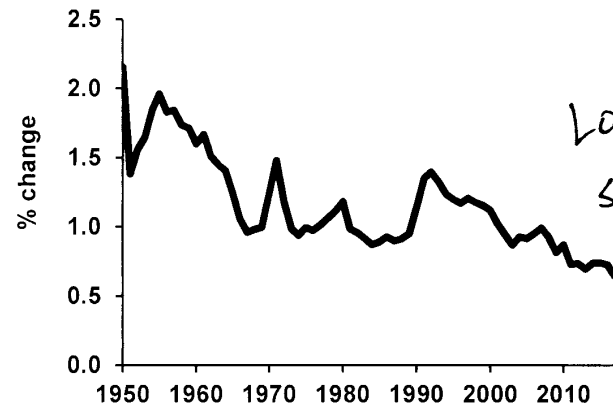
Lots of new construction, good for tenants.

Chemical Activity Barometer



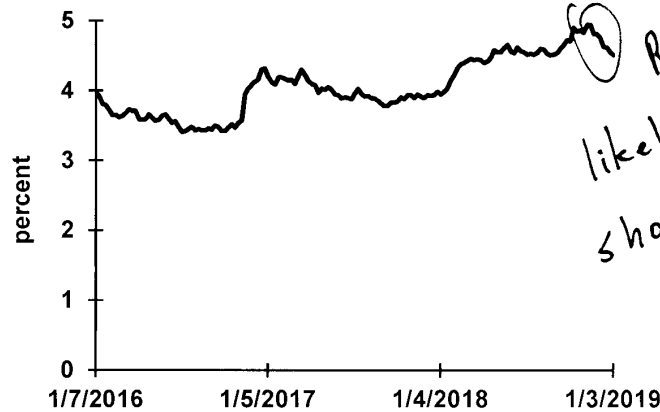
Recent slump in a leading indicator of overall economy.

U.S. Population Growth through 2018



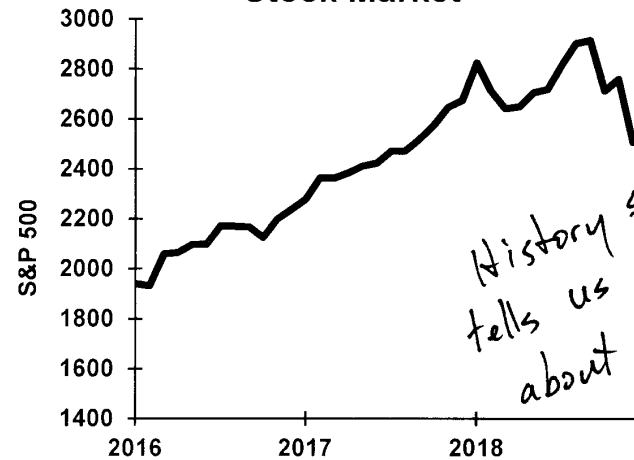
Lowest growth since 1937!

Mortgage Interest Rate



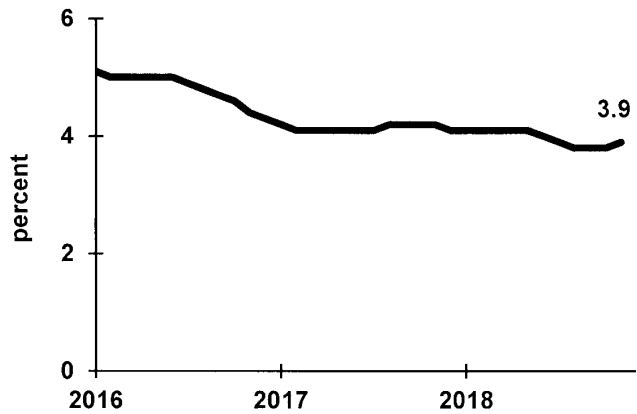
Recent drop likely to be short-lived.

Stock Market



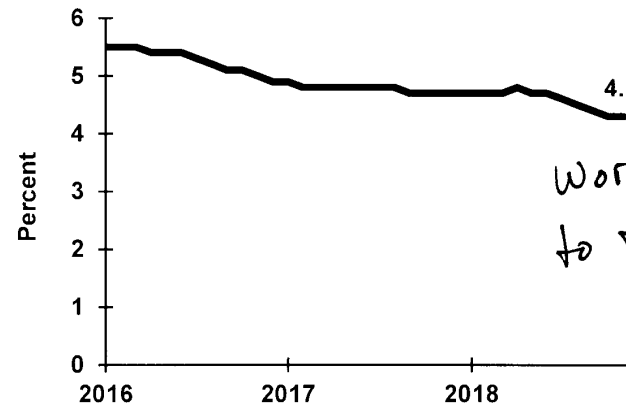
History says this tells us nothing about 2019.

Oregon Unemployment Rate



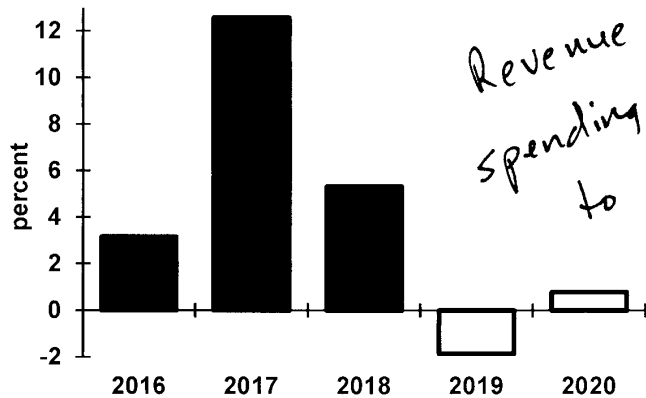
*Still a tight labor market.*

Washington Unemployment



*Workers hard to find.*

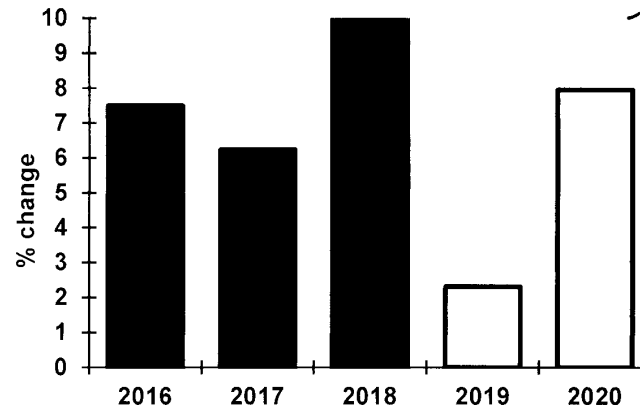
Oregon Revenue Growth  
General Fund



*Revenue flat but spending projected to increase.*

source: Oregon Office of Economic Analysis

Washington Revenue Growth  
General Fund



*This fiscal year a challenge.*

source: Washington Forecast Council

## Businomics®: Connecting the Dots Between the Economy . . . and Business!

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### Consulting

**Ready for a Recession?** We can work through a step-by-step process helping you develop your own recession contingency plan. Call Dr. Conerly for his assistance.

**Sounding Board:** Want someone smart and knowledgeable, but not an employee, to talk to about your business? Dr. Conerly will spend a half day learning about your business, then be available for unlimited telephone consultation, for a reasonable monthly retainer. Call him to discuss your interest.

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**Forbes.com:** Dr. Conerly's current insights into the economy--and what business leaders should have on their to-do lists--appears on Forbes.com.

**Videos:** Dr. Conerly's YouTube channel has videos on business planning, leadership in today's tight labor market, examples of videos to promote events and clips from speeches. Go to YouTube.com and search for "Bill Conerly."



### Speeches

**Speeches:** Dr. Bill Conerly has given over 1300 presentations in 32 states and five countries. He's got great content *and* great delivery--lots of humor and stories and actionable insights. ←

### **Leadership in Today's Tight Labor Market:**

This new topic captures advice Dr. Conerly has been giving for 10 years on employee retention, recruiting, and productivity. Includes millennials: how to attract them to your jobs, how to get their best work.

### ***The Flexible Stance: Thriving in a Boom/Bust Economy***

Visualize a baseball game. A fast runner is on first base, looking to steal second. The runner takes a lead, then plants himself in a flexible stance. He's ready to run in either direction: to second base if he gets a chance to steal, or back to first base if the pitcher tries to pick him off. Using that stance in business is the subject of Dr. Bill Conerly's latest book, *The Flexible Stance: Thriving in a Boom/Bust Economy*.